

Dr. Alexandra Reed Lajoux

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Experience

Capital Expert Services	Washington, DC
<i>Founding Principal</i>	2016 – Present
National Association of Corporate Directors	Washington, DC
<i>Various Titles Culminating in Chief Knowledge Officer</i>	1990 – 2016
Voices for Children of Florida	Florida
<i>Corporate Secretary</i>	October 2024 – Present
City of Fernandina Beach	Florida
<i>Former Candidate</i>	November 2019 – November 2020
Commonwealth Academy	Alexandria VA
<i>Music and Drama Teacher</i>	2000 – 2002
Lab School of Washington	Washington DC
<i>Elementary Music Teacher</i>	2003 – 2004
Arthur Andersen & Co.	
<i>Editor-in-Chief, HR Director</i>	1999 – 2001
Alexis & Co.	
<i>President</i>	March 1987 – December 1991
Lane and Edson, LLP	
<i>Publications Director</i>	March 1987 – March 1988
Export Information Group	
<i>Associate Publisher and Editor-in-Chief</i>	March 1984 – March 1987
Lambert's World of Trade	
<i>Managing Editor</i>	October 1983 – March 1984
Hay Group - Greater Philadelphia Area	Greater Philadelphia Area
<i>Editor-in-Chief, Mergers & Acquisitions</i>	April 1980 – October 1983
Information for Industry	
<i>Editor</i>	July 1978 – March 1980
SUNY-Oswego	
<i>Associate Professor of French</i>	September 1977 – June 1978
Princeton University	
<i>Graduate Teaching Assistant</i>	September 1974 – June 1975
INTRAV	
<i>Assistant Manager, Hospitality Desk at Berlin Hilton Summer 1973</i>	June 1974 – August 1974

Selected Board and Association Memberships

- *Voices for Children of Florida*
- *Campaigns & Elections magazine*
- *Caux Round Table for Moral Capitalism*
- *Board of M&A Standards*
- *Association of Princeton Graduate Alumni*
- *city of Fernandina Beach - Parks and Recreation Advisory Committee*
- *Abraham Lincoln Association*
- *Amelia Island Chapter of the Daughters of the American Revolution*
- *American Bar Association*
- *American Society for Legal History*
- *Federated Republican Women of Nassau*

Education

- Ph.D. in Comparative Literature from Princeton University
- M.B.A. from Loyola University Maryland
- B.A. from Bennington College

Languages

- English - Fluent
- French - Fluent
- German - Conversational
- Spanish - Conversational

Interviews and Podcasts

- [Interview With Alexandra Lajoux](#), Stuart Levine & Associates. Sep 4th, 2024
- [Business Valuations During Of COVID with Alexandra Reed Lajoux \(Podcast\)](#). July 14, 2020
- [Lajoux, Alexandra. Interviewed by Sarder TV \(2018\)](#)
- [Sunday Book Review: November 17, 2024 – The Books on Due Diligence Edition](#), Compliance Podcast Network.

Webinars and Symposiums

- [Increased Risk Reporting Requirements. Webinar hosted by the European Confederation of Directors' Associations \(ecoDa\), ALG, and the Federation of European Risk Management Associations \(FERMA\)](#). March 9, 2017.
- [Anti-Corruption Regulations in Emerging and Expeditionary Markets](#), Center for Corporate Ethics and Governance. A RAND LAW, BUSINESS, AND REGULATION CENTER (Symposium Participants: Alexandra Lajoux)

Dr. Lajoux has been cited in 950+ papers and by several authorities including in Delaware Court cases and a homeland security proposal by the United States General Accounting Office.

BOOKS ABOUT M&A/VALUATION

- Lajoux, Alexandra Reed, and Capital Expert Services, LLC. *The Art of M & A : A Merger, Acquisition, and Buyout Guide*. 6th ed, McGraw-Hill, 2024.
- Nesvold, H. Peter, Elizabeth Bloomer Nesvold, and Alexandra Reed Lajoux. *The Art of M & A Valuation and Modeling : A Guide to Corporate Valuation*. McGraw-Hill Education, 2016.
- Lajoux, Alexandra Reed, and Dennis J. Roberts. *The Art of Bank M & A : Buying, Selling, Merging, and Investing in Regulated Depository Institutions in the New Environment*. McGraw-Hill Education, 2014.
- Smith, Kenneth William, and Alexandra Reed Lajoux. *The Art of M & A Strategy : A Guide to Building Your Company's Future through Mergers, Acquisitions, and Divestitures*. McGraw-Hill, 2012.
- Nesvold, H. Peter, Jeffrey Anapolsky, and Alexandra Reed Lajoux. *The Art of Distressed M & A : Buying, Selling, and Financing Troubled and Insolvent Companies*. McGraw-Hill, 2011.
- Lajoux, Alexandra Reed, and Charles Elson. *The Art of M & A Due Diligence : Navigating Critical Steps and Uncovering Crucial Data*. 2nd ed, McGraw-Hill, 2011.
- Monks, Robert A. G. and Alexandra R. Lajoux, *Corporate Valuation for Portfolio Investment: Analyzing Assets, Earnings, Cash Flow, Stock Price, Governance, and Special Situations*. Wiley, 2010.
- Lajoux, Alexandra Reed. *The Art of M & A Integration: A Guide to Merging Resources, Processes, and Responsibilities*. 2nd ed, McGraw-Hill, 2006.
- Lajoux, Alexandra Reed, and H. Peter Nesvold. *The Art of M & A Structuring : Techniques for Mitigating Financial, Tax, and Legal Risk*. McGraw-Hill, 2006.
- Lajoux, Alexandra Reed, and J. Fred Weston. *The Art of M & A Financing and Refinancing : A Guide to Sources and Instruments for External Growth*. McGraw-Hill, 1999.

BOOKS ABOUT MANAGEMENT/GOVERNANCE

- Lajoux, Alexandra Reed. *Empowering Municipal Sustainability : A Guide for Towns, Cities, and Citizens*. De Gruyter, 2022.
- Monks, Robert A. G. *The Emperor's Nightmare : Saving American Democracy in the Age of Citizens United*. Edited by Alexandra Reed Lajoux, De Gruyter, 2022.
- Van Biljon, Peet & Lajoux, Alexandra. *Making Money: The History and Future of Society's Most Important Technology*, De Gruyter, 2020.
- Epstein, Adam J. *The Perfect Corporate Board : A Handbook for Mastering the Unique Challenges of Small-Cap Companies*. McGraw-Hill, 2013. Foreword by Alexandra Reed Lajoux.
- Lajoux, Alexandra Reed, and Andersen (Firm). *HC : Human Capital*. 2001 ed, Profile Pursuit, 2002.
- Lajoux, Alexandra Reed, and Arthur Andersen LLP. *HR Director : The Arthur Andersen Guide to Human Capital*. 2000 ed, Profile Pursuit, 2001.
- Sherman, Howard D., Kiichi Mochizuki, Bruce Babcock, and Alexandra Reed Lajoux. *Redressing Structural Imbalances in Japanese Corporate Governance : An International Perspective*. Washington, D.C.: Institutional Shareholder Services, 1993.
- Nash, John M., and Alexandra Lajoux. *A Corporate Director's Guide to Responsibility and Liability under Current State Law and Federal Securities Laws*. Rev. [ed.], Publications, 1988.
- Lajoux, Alexandra Reed. *Lambert's World of Trade, Finance and Economic Development*. Vol. 1: An International Directory of Government Contacts. Lambert Publ., 1984.
- Lajoux, Alexandra Reed. *Lambert's World of Trade, Finance and Economic Development*. Vol. 2: An International Directory of Government Contacts. Lambert Publ., 1984.

ARTICLES ABOUT M&A/VALUATION

- Forcadell, Stevens and Alexandra R. Lajoux "Estimating Damages from Reputational Harm: How to Factor In Past and Future Inflation and Exchange Rates." *Risk & Compliance*, April - June 2026.
- Forcadell, Stevens and Alexandra R. Lajoux, "Estimating Damages To An Enterprise Stemming From Defamation," *Risk & Compliance*, Jan. - March 2026.
- Forcadell, Stevens and Alexandra R. Lajoux, "Estimating Economic Damages From Defamation: How Personal Earnings Can Be Calculated," *Risk & Compliance*, Oct.-Dec. 2025.
- Forestier, Benjamin, Alexandra R. Lajoux, and Eric Vega Dominguez, "Geopolitical risk in cross-border M&A: tough times ahead before and after closing." *Financier Worldwide Magazine*, July 2024.
- Forestier, Benjamin and Alexandra R. Lajoux. "Breakeven: zeroing in on a much-neglected concept in finance." *Financier Worldwide Magazine*, April 2024.
- Lajoux, Alexandra R. "M&A deal financing: risks and recommendations." *Financier Worldwide Magazine*, December 2023.
- Lajoux, Alexandra R. "Investment banker liability in M&A: complex, unsettled law heightens need for expert counsel." *Financier Worldwide Magazine*, May 2019.
- Lajoux, Alexandra R. "Financial regulation in the US: as the world turns and the pendulum swings." *Financier Worldwide Magazine*, September 2018.

- Lajoux, Alexandra R. and Antonio Nieto-Rodriguez, "Project M&A – 10 ways to apply the science of project management to the art of M&A." *Financier Worldwide Magazine*, April 2016.
- Lajoux, Alexandra R. and Dennis J. Roberts, "Risk Management: Practical Lessons From Preliminary Due Diligence in Bank M&A." *Risk and Compliance Magazine*, Oct-Dec 2013.
- Lajoux, Alexandra R. "Role of the Board in M&A." *Harvard Law School Forum on Corporate Governance*. September 2015.
- Monks, Robert A. G. and Alexandra Reed Lajoux. "Valuation Based on Earnings." *Wiley*, 2013.
- Monks, Robert A.G. and Alexandra R. Lajoux, "Hybrid Techniques for Valuation." *Wiley Online Library*. 2012.
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ARTICLES ABOUT MANAGEMENT/ GOVERNANCE

- Lajoux, Alexandra and Cunningham, Lawrence A., Corporate Directorship as a Profession: Turning Points, Pioneers, and the Curious American Reluctance to Name What It Has Built (March 08, 2026). John L. Weinberg Occasional Paper.
- Lajoux, Alexandra R., "A Reckoning for Shareholder Proposals," NACD Directorship Online, February 2026.
- Lajoux, Alexandra R., "The G Factor of the 2026 Proxy Season," NACD Directorship Online, October 2025.
- Lajoux, Alexandra R. "What the One Big Beautiful Act Means for Boards," NACD Directorship Online, July 2025.
- Lajoux, Alexandra R. "SEC Panel Foreshadows Major Changes for Compensation Disclosures," NACD Directorship Online, June 2025.
- Lajoux, Alexandra R., "New State Laws Shift Compliance and Planning Horizon for Boards," NACD Directorship Online, June 2025.
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- "Trump Executive Actions and Possible Board Implications," NACD Directorship Online, January 2025.
- Bucher, Mallory, and Alexandra R. Lajoux, *NACD Director Essential Series: Reports on Corporate Governance Topics* (Collection of Reports), NACD, 2024 - 2025.
- Lajoux, Alexandra. "Lawmakers Focus on Accountability, AI in Q1 2024." *NACD Directorship* Winter 2024.
- Lajoux, Alexandra R. "The Post-Election Boardroom: Six Scenarios for Planning Ahead." *NACD Directorship*, Fall 2024.
- Lajoux, Alexandra R. "Corporate Tax Rates, Federal Agency Authority, and More Under Siege." *NACD Directorship*, Fall 2024.
- Lajoux, Alexandra R. "High Court Decisions May Prompt New Challenges to Longtime Governance Rules." *NACD Online Article*, July 2024.
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- Lajoux, Alexandra. "Latest Delaware Decisions Reveal the Limits of the Business Judgment Rule." *NACD Online Article*, June 2024.
- Lajoux, Alexandra, "Congress Targets Pay as Challenges to Climate Rule and More Advance in Q2." *NACD Directorship* Spring 2024.
- Lajoux, Alexandra "Advance Notice Bylaws: A Brief History and Four Recommendations." *NACD*, January 2023.
- Lajoux, Alexandra. "Coping with Clawbacks: A Director's Guide for 2023." *NACD Online Article*, November 2022.
- Lajoux, Alexandra R. "How Will SEC's Newest Pay Disclosure Rule Shape Board Views of Executive and Company Performance?" *NACD*, August 2022.
- Lajoux, Alexandra R. "Defying Critics and Curbs, Buybacks Persist: Should Executives Benefit from Them?" *Directors & Boards*, vol. 46, no. 5, 2022, pp. 18–25.
- Lajoux, Alexandra. "Defining Municipal Identity - Beyond Boundaries." *Academia Letters*, 2022.
- Lajoux, Alexandra R. "A Voice of Reason: BlackRock's Newest Letter Can Help Boards Navigate Difficult Shoals," *NACD*, 2022.
- Lajoux, Alexandra. "New SEC Release Revives Complex Issue of Clawbacks," *NACD Online Article*, November 2021.
- Kim, Madeline and Alexandra R. Lajoux "New Tax and Appropriations Law Delivers Mixed Financial News for Corporate Boards." *NACD Online Article* August 2021.
- Lajoux, Alexandra R. "Are Universal Proxies in the Cards for 2022?" *NACD*, August 2021.
- Lajoux, Alexandra R. "SEC Approves New Nasdaq Rule on Board Diversity Disclosures." *NACD*, August 2021.
- Lajoux, Alexandra. "Will There Be More 'October Surprises' for Boardrooms?" *NACD*, October 2020.
- Lajoux, Alexandra R. "SEC's New Reg S-K Is Good News for Investors and Directors Alike," *NACD*, August 2020.
- Lajoux, Alexandra. "Understanding the Implications of the CARES Act." *NACD*, April 2020.
- Lajoux, Alexandra R. "Looking for a Board Seat? Networks are the Way to Find and Be Found." *Bluesteps* (2015).
- Lajoux, Alexandra. "Risk oversight: of 'rogues,' reporting systems, and reasonable doubt" (Panel Contributor). *Financier Worldwide Magazine*, October 2011.
- Lajoux, Alexandra R. "Roundtable Corporate governance" (Panel Member). *Financier Worldwide Magazine*, March 2011.
- Lajoux, Alexandra R. "US federal proxy rules and executive compensation," *Financier Worldwide*, November 2010.
- Lajoux, Alexandra R. "Corporate governance in America 2010 – report from the National Archives of Washington, DC." *Financier Worldwide Magazine*. May 2010.
- Lajoux, Alexandra "Roundtable Corporate governance." *Financier Worldwide Magazine*, March 2010.
- Lajoux, Alexandra R. "Profiles of Corporate Governance in Leading Countries : United States." *The Handbook of International Corporate Governance : A Definitive Guide*, 2009.
- Raber, Roger W., and Alexandra R. Lajoux. "Profiles of Corporate Governance in Leading Countries : United States." *The Handbook of International Corporate Governance : A Definitive Guide*, 2009.
- Lajoux, Alexandra. "Foro Mundial sobre Gobierno Corporativo. Banco Internacional de Reconstrucción y Fomento. Banco Mundial" *World Bank*, 2003.
- Lajoux, Alexandra. "Opportunity knocks for kids at risk." *Trustee : the journal for hospital governing boards*. 49. 26-7. (May 1996).
- Lajoux, Alexandra. "All in a day's (school) work." *Trustee : the journal for hospital governing boards*. 49. 16-20. (April 1996).

- Lajoux, Alexandra. "Teach your children wellness." *The Volunteer leader*, 37. 14-5. (February 1996).
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- Lajoux, Alexandra. "Not-so-random acts of kindness." *Trustee : the journal for hospital governing boards*. 48. 25. (April 1995).
- Lajoux, Alexandra. "Coca-Cola helps value at-risk teens." *The Volunteer leader*. 36. 8-9. (February 1995).
- Lajoux, Alexandra, and Martin Sikora. "Finding Your Way around Washington." *The Mergers & Acquisitions Handbook*, McGraw-Hill, 1994.
- Lajoux, Alexandra R. "Rising Directors' Pay Still Lags Other Industries.'" *Outlook of the Federal Home Loan Bank System*, 1988.

SELECTED PAPERS CITING DR. LAJOUX

1. [Earnings: Advantages, Disadvantages and How to Structure Them](#). By ROQUE ROMERO
2. [Literature review to develop a study on how the human factor can influence the success or failure of mergers & acquisitions](#). By [Adriana Hilal](#)
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17. [Contract Formation in Imperfect Markets: Should We Use Mediators in Deals?](#) By Scott R. Peppet
18. [Why So Many Mergers and Acquisitions fail](#). By Nicholas Ingle
19. [The CPA's basic guide to Mergers acquisitions](#). By Ronald G. Quintero
20. [Developing a Comprehensive Framework for Merger and Acquisition Management in the Financial Services Industry](#). By [Hassan Abolmoulouki](#)
21. [Corporate Restructurings in Zimbabwe : a Legal Analysis of the Regulation of Corporate Mergers and Acquisitions in Zimbabwe](#). By Ignatious Nzero
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62. [Hutchins, B. and Rowe, D. \(2009\) "A Battle Between Enraged Bulls": The 2009 Australian Senate Inquiry into Sports News and Digital Media', Communications Policy & Research Forum 2009, Sydney: Network Insight Institute: 165-75. http://www.networkinsight.org/verve/_resources/CPRF_2009_papers.pdf](#). By [David Rowe](#)
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